

## Washington County, Oregon EMS RFP Release

### November 15, 2022

The Cambridge Consulting Group announces that Washington County, Oregon will be issuing a Request for Proposals for emergency ambulance services in the next three weeks. The purpose of this announcement is to make potential bidders aware of the RFP and prepare to submit proposals. The following facts and features are anticipated to be included in the RFP:

- In Contract Year 2021 there were approximately 55,000 EMS calls. Of all calls, the incumbent contractor completed about 49,000 responses. The remainder were answered by County fire districts/departments because the contractor was not available. The transportation rate was about 70% and the “time on task” lasted an average of 69 minutes.
- Successful Contractor will be awarded exclusive emergency ambulance service market rights for the entire County.
- No subsidy provided; Contractor may bill for emergency ambulance services at rates requested by the contractor and approved by the County.
- This will be a performance-based contract using a combination of clinical and operational performance standards, with an emphasis on clinical standards.
- Contractor’s emergency ambulance dispatch operations will be performed by the County’s 9-1-1 PSAP.
- Contractor will be required to provide a franchise fee and a dispatching fee.

#### Calendar of Key Events (dates are approximate & subject to change)

Activity	Tentative Dates
Announcement of intent for RFP	Nov 15, 2022
Release of RFP	Dec 1, 2022
Questions from proposers due by 5:00pm	Dec 8, 2022
Responses to Questions posted to website	Dec 12, 2022
Proposals due 5:00pm	Jan 17, 2023
Proposal Review and selection	Jan -18-25, 2023
Notice of Oral Presentations	Jan 26-30, 2023
Oral Presentations (provided virtually)	Feb 1-7, 2023
Final Evaluation & Selection	Feb 8-15, 2023
Notification of Intent to Award	Feb 16, 2023
Contract negotiations	Feb 16-24, 2023
Waiting period after posting selected vendor	Feb 17-24, 2023
Contract approval by Board of County Commissioners	Feb 25, 2023
Contract Awarded	Feb 26, 2023
Franchise Agreement Start Date	Estimated as July 1, 2023

The RFP will be released through the Oregon Procurement Portal at <https://procurement.opengov.com/signup>  
 For further information, contact Vincent Robbins at [VRobbins@CambridgeCG.net](mailto:VRobbins@CambridgeCG.net)

The Cambridge Consulting Group is a premier EMS and medical transportation advisory company in the United States, providing a wide array of services for its clients